

## SERVICES

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CONSULTING SERVICES SPECIALIZING  
IN THE CORRUGATED INDUSTRY.

Most recent responsibilities have been in the areas of:

- Plant design and layout
- Turnaround situations
- Plant management mentoring
- Equipment specifications
- Supplier interaction, specification through performance and warranty

All activities will be principle based and built on:

- Successful experience
- Keep it simple processes
- Deming (PDCA) cycle
- Execution
- Results Orientation

Specialized services are offered in “*proven path*” improvement packages, in these key areas:

- Manufacturing **Management** Excellence
- **Corrugator** Excellence
- **Converting** Excellence
- **Waste** Excellence
- **Safety** Excellence
- **Maintenance** Excellence
- **Quality** Excellence



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For availability, contact Tom



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Business Associates &  
Supplier Leadership References  
Available Upon Request



***SPECIALIZING  
IN THE  
CORRUGATED  
CONTAINER  
INDUSTRY***

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## TOM PEARCE'S PROFILE

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Tom has been in the corrugated container industry for 35 years, focused in manufacturing management. Twelve (12) years have been in a Director position with two large integrated companies.

### Smurfit Stone- Director of Engineering; 2+ years, Accomplishments include:

- Leading the engineering team through one of the largest capitalization projects in company and industry history.
- Two new plant site start ups with “World Class” design and equipment, operating at a 2 bsf output pace within the first six months of operation.
- Eight total corrugators installed and operational within an 18 month period. Six installations included expansion or new sites.
- Built the strongest Engineering Team in the corrugated industry.
- Recognized by Smurfit Stone for the “Operational Excellence” team award for Performance Excellence in 2008, capital project execution.

### Weyerhaeuser Company- Director of Manufacturing; 9+ years, Accomplishments:

- Leading the Manufacturing team through acquisitions of Westvaco, MacMillan Bloedal and Willamette.
- Waste and quality reliable methods implementation, and results achieved Weyerhaeuser expectations within one year of acquisition.
- Responsibility for Regional Manufacturing managers, Quality, Environmental, Engineering, and the Continuous Improvement Process.
- Responsible for the Business manufacturing reliable methods documentation, distribution and execution auditing.
- Leading the manufacturing team education and expectations resulted in the Weyerhaeuser Company top 10% industry position in manufacturing productivity.
- Leading the Production Manager training program and achieving high levels of successful candidates for future production management.

- Designed, built and implemented the Weyerhaeuser Education Center in Bowling Green. KY.
- Leading the Strike Contingency planning team and managing work stoppages with replacement workforces.

### Work History:

- Smurfit Stone- 2 years
- Weyerhaeuser Company 26 years
- International Paper- 6 years
- Additional experiences:
- International travel; internal consulting in Europe, Asia, South America, Canada, and Mexico.
- Visited all major equipment manufacturers sites world wide.
- Participation with corrugated technical alliance partners in Europe and Japan.
- Recognized in Paper 360 reader survey June 28, 2007; #23 top “movers and shakers” in the paper industry.
- Graduate of Rochester Institute of Technology, B.S. Business Administration degree
- Smurfit Stone 2008 “Team of the Year” for Operational Excellence in the Engineering Department